

Frequently Asked Questions – Resale & Rental Services

1. Why should I purchase a property in Resale?

Purchasing a property in Resale is always beneficial as the property is ready to use and you can use the property or get fair return on the property by renting it.

2. What does Resale and Rental services mean? Is company selling the unit in Resale?

Resale – Resale services mean an individual offering and willing to sell his/her unit . Company has sold the flat once and now it's the owner who wants to sell his/her unit.

Rental – Service means an individual offering and willing to rent out his/her unit

3. Who provides the Resale services? What does Resale services include?

Ashiana's Resale and Rental Division provides the Resale services . Resale services include facilitating hassle free, transparent and fair Resale services to the prospective buyers and sellers.

4. What role does Ashiana plays in providing Resale and Rental services?

Ashiana acts as mediator or service provider for providing Resale and Rental services to the prospective customers.

5. Does Ashiana charge any fee for providing Resale and Rental services?

Yes, Ashiana's Resale and Rental division charges very nominal fee for providing Resale and Rental services.

Resale- In Resale 2% amount of total sale value from both seller and buyer as resale processing fee

Rental – In Rental we charge fifteen days rent + service tax as applicable.

6. Who is responsible for documentation in Resale and Rental service?

Ashiana's Resale& Rental division helps you in documentation for the Rental and Resale service.

7. Can I Resale and Rent my apartment under my arrangement ? In that case will Ashiana charge any fee?

Owners are free to Resale and Rent their apartment to any body at their convenience at their own risk. If the owners Resale or Rent out their apartment then Ashiana will not charge any fee for Resale but the fee will be charged for transfer or change in the name of ownership in the records of Ashiana.

8. Is finance/loan service available while buying a property in Resale ? How much loan can we get in Resale?

Yes, loan/ finance services are available in Resale. One can get 80% amount of sale consideration in Resale on the property rest it depends on the individual /eligibility of the customer.

9. Which are the banks which provide finance/loan services in Resale?

All major financial institutions like SBI, HDFC, ICICI etc has approved the project. You can get loan from these financial institutions subject to your capacity of repayment under banks guidelines.

10. Why should I Resale/Rent through Ashiana ?

Because of correctness of documentation,transperancy of deal,correct market price, Buyer/leasee assessment and over all safe handling of deal.